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In his groundbreaking book Predictably Irrational, social scientist Dan Ariely revealed the multiple biases that lead us into making unwise decisions. Now, in The Upside of Irrationality, he exposes the surprising negative and positive effects irrationality can have on our lives.

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Predictably Irrational and Upside of Irrationality.

Predictably Irrational Why

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In his groundbreaking book Predictably Irrational, social scientist Dan Ariely revealed the multiple biases that lead us into making unwise decisions. Now, in The Upside of Irrationality , he exposes the surprising negative and positive effects irrationality can have on our lives.

A Taste of Irrationality: Sample chapters from Predictably ...

Ariely's book is a collection of experiments that he and his peers conducted at Harvard and MIT. While these experiments do show that irrationality is predictable, it does so in a somewhat uninteresting way.

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