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2011. Rick Maurer [www.rickmaurer.com](#) 703-525-7074 1 The Consultant's Guide to Beyond the Wall of Resistance I wrote this guide (and the accompanying Podcast) as a companion to the 2010

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When he wrote "Beyond the Wall of Resistance" in 1995 about 70 percent of all major changes in organizations failed. According to recent studies the failure is STILL around 70 percent in 2010. According to recent studies the failure is STILL around 70 percent in 2010.